



salesforce Buzz

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Highlights of this Issue

- **Introduction to Salesforce Health Cloud**
- **Effective Web Leads Tracking for Inbound Sales Team to Optimize Sales Funnel**
- **Manage the Insurance Verification process and Reduce Claim Denials with Elixir**
- **Salesforce Round Robin Lead Assignment Best Practice with RRD**



Introduction to Salesforce Health Cloud

Salesforce Health Cloud is a cloud-based patient relationship management solution. It enables patient's medical history, diagnoses, treatment plans...

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Effective Web Leads Tracking for Inbound Sales Team to Optimize Sales Funnel

Lead management is defined as a set of procedures/ methods of managing the incoming leads efficiently...

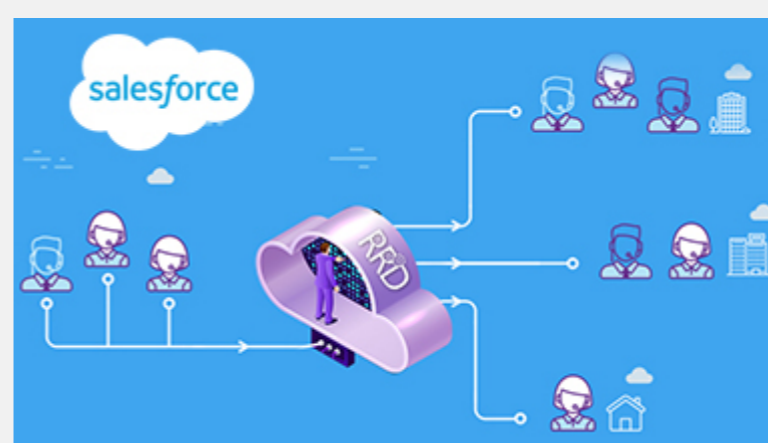
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Manage the Insurance Verification process and Reduce Claim Denials with Elixir

Insurance verification is a very importance process in the healthcare industry. With majority of the people relying on health insurances for covering...

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Salesforce Round Robin Lead Assignment Best Practice with RRD

Assuming you are a Salesforce Admin/ Sales Manager at your company, you want a solution to route the inbound leads to the right and the most suitable...

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